**The Training and Mentoring of Coconut Commodity Processing**

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***Abstract***

 *The objective of Science and Technology activity for community of Kalimas Village through Coconut Commodity Diversification in collaboration with both partners, which are Jaya Mas Farmer Group and Family Welfare Program Group of Kalimas village, is to increase the partners’ income by producing and marketing coconut commodity diversification product (nata de coco). The problems faced by the first partner, Jaya Mas Farmer Group, are the lack of knowledge about coconut commodity diversification, the low coconut farmer income, the lack of knowledge in marketing the products, and their surrender behavior of current condition. While the problems faced by the second partner, Family Welfare Program Group of Kalimas Village, are the lack of productive activities and uninformed about how to market the products. Based on these problems, both parties agreed to process a part of coconut that is wasted (the coconut water) that is in fact, economically valuable if produced into its derivate product (nata de coco product). Thus, the executing methods used in this activity are: (1) give the information of study result related to the featured product in that area, (2) workshop and supervision of soft skill about work motivation and creative thinking, (3) workshop and supervision of nata de coconata de coco production, and (4) workshop and supervision related to marketing. The result of this activity is the improvement in knowledge and skill of these partners, the creation of nata Kalimas product, publication using mass media, as well as Instagram and e-mail account for marketing product online.*

***Keywords****: Diversification, Coconut, Nata, Workshop, Supervision.*